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September 27, 2019

Administrator
Broadband Grants Program

RE: Killduff, Lynnville and Searsboro Telephone Companies

Dear Administrator:

As the President and CEO of First State Bank of Lynnville, Iowa, I am very happy to write a letter of recommendation for Mr. Don Long, the owner of the Killduff, Lynnville and Searsboro Telephone Companies.

As the owner of these telephone companies, Mr. Long has been an outstanding supporter of the communities he serves. Through the years, Mr. Long has been extremely generous in donating money to causes that support the communities of Killduff, Lynnville and Searsboro. Don has donated significantly to the Lynnville Sully School District projects, along with community projects in Lynnville, Killduff and Searsboro. Without Mr. Long, several causes would not have been completed.

Over the past couple of years, Mr. Long and his phone companies have run fiber optic cable among the areas he serves. This has been a significant asset to First State Bank, as we can quickly transmit information to our other branches thanks to Mr. Long and the fiber optics that he has run so far. We live in rural Iowa, where we have several small businesses, including farmers. In today's technologically advanced world, fiber has become a great asset to the small businesses and farmers in this area.

If I can answer any additional questions, please feel free to call me at 641-527-2535.

Sincerely,

A handwritten signature in black ink, appearing to read 'S. Russell', written over a horizontal line.

Steven L. Russell
President & CEO